Annual General Shareholders Meeting

24 April 2017





RAMBA ENERGY LIMITED
CORPORATE PRESENTATION

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Financial

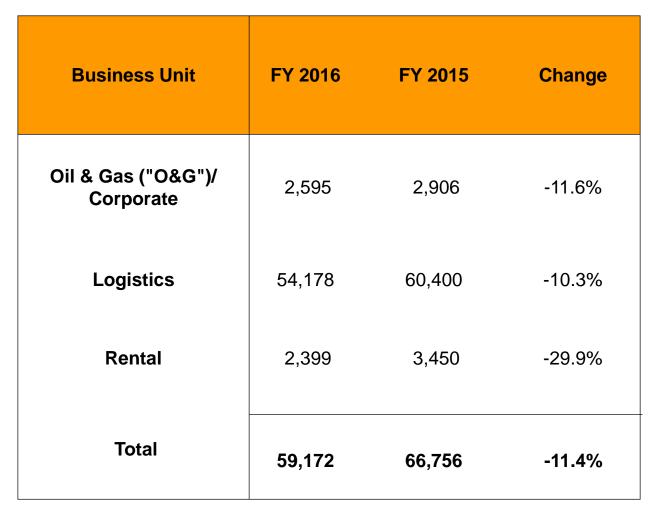


Financial Review



- Difficult macro-economic and tough business conditions contributed to the drop in logistics revenue
- Oil production from Lemang commenced in mid-November 2016, generating oil revenue of \$0.1 million for FY2016
- Lower gas production led to the decline in gas revenue

Group Revenue





O&G revenue decreased due to lower production from Jatirarangon block (natural decline) but partially offset by initial contribution from Lemang's oil production

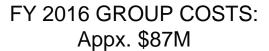
Logistics revenue declined due mainly lower volume

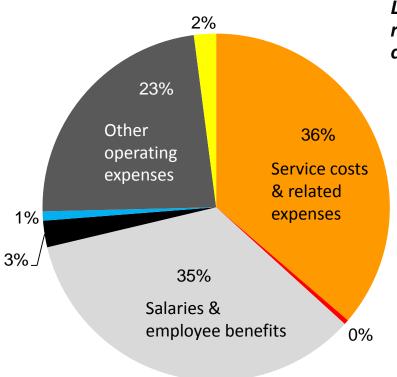
Lower rental income due to vacant floor

Note: All figures in SGD ('000).

Composition Of Group Costs







■ Depreciation and amortisation expenses ■ Finance costs

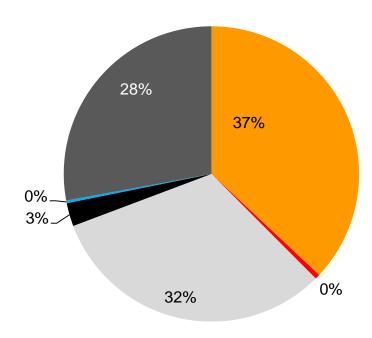
■ Royalties payment

■ Service costs and related expenses

Loss on farm out of participating interest

Lower other opex mainly due to reduced impairment loss and lower doubtful other receivables





Salaries and employee benefitsOther operating expenses

Group Segment Result



Segment Profit / (Loss)				
in SGD'000	FY 2016	FY 2015	Change	
Oil & Gas	(19,746)	(26,471)	6,725	
Logistics	1,319	3,119	(1,800)	
Rental	(1,065)	1,055	(2,120)	
Corporate	(8,064)	(7,849)	(215)	
Total	(27,556)	(30,146)	2,590	

Reduce impairment loss & lower doubtful other receivable

Lower revenue due to lower logistics volume

Vacant unit and one time settlement costs

Balance Sheet Highlights



in SGD'000	FY 2016	FY 2015	Change
Equity	50,085	65,478	-23.5%
Oil & Gas properties ("OGP")	22,635	42,352	-46.6%
Exploration & evaluation assets ("E&E")	23,195	24,602	-5.7%
Debt	5,967	6,903	-13.6%

FY16 loss

Farm out of 20% net interest in Lemang PSC





Logistics Overview

Logistics Overview



- Logistics business performed commendably amidst difficult macro-economic conditions
- Recorded a revenue of \$54.2 million versus \$60.4 million in FY2015 mainly due to lower customer volume and exit from low margin business
- Focus on raising efficiency and lowering costs resulted in gross margin improvement

Future Plans- Logistics



 Harnessing proprietary application-based technology which allows customers to access real time delivery data, increase transparency and speed of information flow

Focusing on building a strong capability that can be utilised across numerous segments
of its customer supply chains, including building end-to-end supply chain flows between
Singapore and Indonesia

Expanding business development teams to seek out opportunities









- Lemang block started first oil production in mid-November 2016 at Akatara field
- Commenced drilling two exploration wells at the West Jambi block and successfully completed drilling of its Kusuma-1 well in April 2016
- Plans by the Indonesian government to provide tax incentive to get more energy players to invest more in upstream activities bode well for industry





- Group's largest asset by acreage and resource potential
- Commenced its first oil production in mid November 2016

West Jambi Block

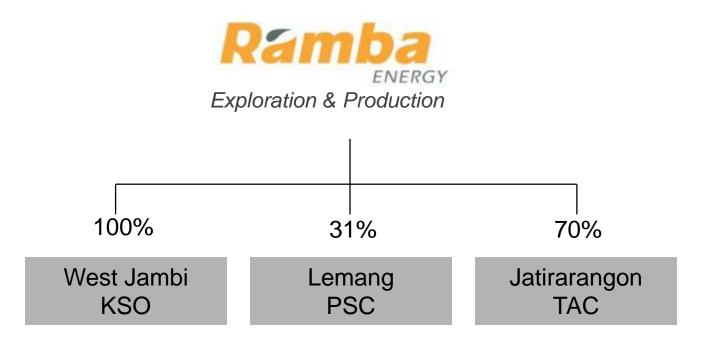
- KSO awarded to Ramba in 2011
- 2D seismic completed
- Completed drilling of Kusuma-1 well

Jatirarangon block

- Ramba's first producing asset
- Oil and gas production since 2010
- Increase in gas sale price in with effect from late 2014









West Jambi Block – Exploration phase



- West Jambi block is located in hydrocarbon-rich South Sumatra basin; adjacent to PetroChina's Jabung block
- KSO signed in June 2011, expiring in year 2031
- Drilling of Kusuma-1 well successfully completed in April 2016, now categorised as a suspended gas well
- More detailed studies to be carried out before drilling Kusuma-2 well

Jatirarangon Block



- Block in commercial production since 2004
- Current sale of gas to PGN ("PT Perusahaan Gas Negara (Pesero)") at US\$6.75 per mmbtu
- Concession ends in year 2020, currently in discussion with relevant authority on possible extension

Lemang Block



- Lemang block is adjacent to PetroChina's Jabung block a producing block with output of appx. 53,000 boepd (Jakarta Post, 2012)
- Ramba's largest asset by acreage and resource potential. Concession ends in year 2037
- Many prospects and leads, with initial area covering 4,238 sq km
- Three successful discoveries in exploration drilling at the Lemang block, all located at the block's Selong and Akatara structures

Lemang Block – Farm-out of participating interest



- On 4 October 2015, through its subsidiary PT Hexindo Gemilang Jaya (Hexindo), the Group farmed-out a net 20% participation interest in Lemang PSC
- The farm-out transaction was completed on 10 February 2016

Upon completion, Hexindo owns 31%, Eastwin 34% and Mandala 35% in the Lemang PSC

Lemang Block – status update



- The first well oil production range between 100 300 bbl/day
- To commence further five wells in FY2017
- By 2020, target oil production from 31 wells
- Working with 3rd parties with respect to gas offtake





Takeaways



Takeaways - Macroeconomics



- Indonesia holds long-term opportunities for oil and gas producers, with the government remaining focused on sustaining domestic oil and gas production
- Continuing political reforms and new presidential administration expected to benefit the energy and infrastructure sectors; improve business and regulatory climate for investment and operations

Takeaways – Oil & Gas



- Balanced and focused O&G portfolio, with assets located in Western Indonesia
- Indonesia-focused management and technical team, providing local knowledge, network and business acumen

Takeaways – Logistics



Leaner and stronger operating structure after right-sizing initiatives

Continuing to strengthen productivity through innovation and technology





Thank You

Q&A

